

## **BOOKS**

One of the most complete bibliographies available on philanthropy, fundraising, nonprofit management, and civil society is maintained by *The Center on Philanthropy at Indiana University* -- [www.philanthropy.iupui.edu/TFRSbiblio.pdf](http://www.philanthropy.iupui.edu/TFRSbiblio.pdf)

Russ Alan Prince, Karen Maru File. *The Seven Faces of Philanthropy: A New Approach to Cultivating Major Donors*. San Francisco, CA: Jossey-Bass, 1994.

G. Douglass Alexander, Kristina Carlson. *Essential Principles for Fundraising Success*. San Francisco, CA: Jossey-Bass, 1964.

## **PERIODICALS**

*Advancing Philanthropy*. Alexandria, VA: Association of Fundraising Professionals. Published 6x/year. [www.afpnet.org](http://www.afpnet.org)

*The Chronicle of Philanthropy*. Washington, D.C. Published biweekly.  
[www.philanthropy.com](http://www.philanthropy.com)

*Currents*. Washington, DC: Council for Advancement and Support of Education. Published monthly. For independent schools as well as colleges and universities.

See [www.case.org](http://www.case.org)

*Fund Raising Management*. Garden City, NY: Hoke Communications, Inc. Published monthly.

*Grassroots Fundraising Journal*. Oakland, CA: Chardon Press. Published bimonthly.

*Nonprofit Management and Leadership*. San Francisco, CA: Jossey-Bass, Inc. Published quarterly.

*The Nonprofit Times*. Skillman, NJ: The Nonprofit Times. Published monthly.

See [www.nptimes.com](http://www.nptimes.com)

*Nonprofit World*. Madison, WI: Society for Nonprofit Organizations. Published bimonthly.

*Taxwise Giving*. Old Greenwich, CT: Taxwise Giving & Philanthropy Institute.  
Monthly.

## **ONLINE PERIODICAL:**

*Philanthropy Journal* at [www.philanthropyjournal.org](http://www.philanthropyjournal.org) Updated continually.

## **SITES WE USE DAILY/WEEKLY:**

Association of Fundraising Professionals (AFP). [www.afpnet.org](http://www.afpnet.org)

Foundation Center. [www.fdncenter.org](http://www.fdncenter.org)

Independent Sector. [www.independentsector.org](http://www.independentsector.org)

National Council of Nonprofit Associations (NCNA). [www.NCNA.org](http://www.NCNA.org)

**To view IRS Form 990's, see:** <http://foundationcenter.org/findfunders/990finder/>  
or [www.guidestar.org](http://www.guidestar.org) (which also has an electronic newsletter).

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**Charitable Giving in the U.S., 2005:** \$260.28 billion (6.1% rise over 2004)

About 50% of \$15 billion increase was given to victims of the tsunami in Asia, earthquake in Pakistan, and hurricanes Rita, Katrina, and Wilma.

**1,010,365 501(c)(3) organizations.** Total number of nonprofits 1,540,554.

Source: IRS and *TheNonProfitTimes*, May 2005.

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## **VIDEO SERIES:**

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Reputation for honest communication.

Menu of real needs.

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